



مركز الوقت للتدريب
Time Training Center

DEVELOPING RESULT - ORIENTED SKILLS COURSE

Introduction

This focused training module empowers professionals to shift from routine task execution to delivering measurable results. Participants will explore the mindset, tools, and behaviors that define high-performing, outcome-driven individuals. Through interactive activities and practical frameworks, the course enhances personal productivity, accountability, and goal-setting clarity. Designed for professionals across roles, especially in leadership, project management, and performance-centric functions, it promotes a culture of ownership, agility, and continuous progress in both individual and team settings.

Learning Objectives

- Define key traits of result-oriented professionals
- Set measurable goals and track performance
- Prioritize high-impact activities and eliminate inefficiencies
- Strengthen accountability and problem-solving skills
- Foster collaboration that drives meaningful results

Course Details

Mode of Training	Classroom or Online
Duration	5 Days

Who Should Attend

- Mid-level professionals and team leaders
- Project managers and cross-functional contributors
- High-potential employees in development tracks
- Anyone aiming to sharpen focus and drive outcomes

Certificate(s)

Participants who complete a minimum of 80% of the total training hours will receive a **Certificate of Completion** issued by **Time Training Center**. This certificate reflects their active participation and commitment to professional development in the relevant field.



Course Outline

MODULE 1: Understanding Result-Oriented Thinking

- What does it mean to be result-oriented?
- Shifting from activity-based to outcome-based work
- The difference between being busy vs. being productive
- The psychology of high performance and accountability
- Real-world examples of result-driven individuals and organizations

MODULE 2: Setting Clear, Impactful Goals

- Principles of goal setting for results
- Using SMART and FAST goals
- Aligning individual goals with team or organizational objectives
- Visualizing success and defining clear outcomes
- Pitfalls of vague or misaligned goals

MODULE 3: Prioritization & Focus Mastery

- The 80/20 rule (Pareto Principle) for results
- Differentiating between urgent and important tasks
- Daily and weekly planning for outcome-focused work
- Tools for focus: time blocking, batching, single-tasking
- Eliminating distractions and managing energy

MODULE 4: Execution Excellence

- Building execution habits: consistency over intensity
- The science of habit formation and discipline
- Overcoming procrastination and analysis paralysis
- Decision-making for momentum
- Creating feedback loops to stay on track

MODULE 5: Accountability & Ownership

- Cultivating a mindset of ownership and responsibility
- Holding yourself and others accountable without micromanaging
- Role of performance metrics and progress check-ins
- Building a culture of commitment and follow-through
- Accountability partnerships and systems



MODULE 6: Communication for Results

- Communicating goals, expectations, and progress clearly
- Using assertiveness to drive clarity and collaboration
- Handling misalignment or underperformance constructively
- Giving and receiving performance feedback effectively
- Stakeholder management for result-focused delivery

MODULE 7: Adapting & Problem-Solving Under Pressure

- Staying focused and resilient under uncertainty
- Adaptive thinking and agile problem-solving
- Root cause analysis and strategic thinking
- When to pivot: balancing persistence with flexibility
- Tools for rapid recovery from setbacks

MODULE 8: Sustaining a Result-Oriented Culture

- Embedding result-driven habits into team routines
- Recognition and rewards that reinforce outcomes
- Coaching and mentoring for sustainable performance
- Continuous improvement and learning
- Tracking KPIs and celebrating small wins



Methodology

We employ a comprehensive and applied learning strategy, integrating theory with real-world implementation:

- ❖ **Conceptual Learning:** Expert-led sessions on catalytic theory and engineering principles
- ❖ **Interactive Workshops:** Group exercises, presentations, and technical discussion forums
- ❖ **Case-Based Learning:** Industry-specific examples and troubleshooting scenarios
- ❖ **Technology Integration:** Digital tools, simulations, and catalyst modeling applications
- ❖ **Assessment:** Pre-tests, post-tests, and Competence Validation Exams for Certified courses to ensure knowledge transfer and skills validation

Note: Instructors may adjust the training approach to fit technical requirements or participant engagement levels.

Instructors

This course is facilitated by certified corporate trainers with strong backgrounds in performance coaching, team leadership, and business operations. With 10+ years of experience driving results in high-performance environments, they bring real-world examples, leadership insights, and actionable strategies into the classroom. Trainer profiles will be shared upon confirmation of course scheduling.

About Time Training Center

Time Training Center is a leading professional training institute in Abu Dhabi that provides students and professionals with quality education and skill development programs. Time Training Center is accredited by the Abu Dhabi Center for Technical Vocational Education & Training (ACTVET) with a specialization in Computer and Management Training programs and certified by QA QC with ISO 9001:2015.

Operating in Abu Dhabi for over 3 decades, Time Training Center has established brand value as a high-quality Management & Technical Training Center in Abu Dhabi. We have also secured strong loyalty from corporate companies and associations with our holistic and practical teaching approach.

Contact us at
Time Training Center
Office 901
Khalaf Al Otaiba Tower,
Electra Street - Abu Dhabi - United Arab Emirates
Phone: +97126713828
Whatsapp: +971558564000
E-mail: info@timetraining.ae